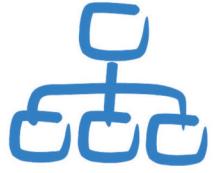


Steps to Obtaining a Stander



 easystand.com/purchasing



Thanks for considering the purchase of an EasyStand standing device. We have created this Funding Guide to help you navigate through the process of obtaining funding for a standing frame. Throughout this guide you will see shortcuts to specific web pages that will give you more detailed information on that topic. Start by reviewing the steps to obtaining a stander below.

- 1. Always start by getting approval from your physician.** Make sure that it is medically safe for you to stand.
- 2. Locate a local medical equipment supplier to purchase the EasyStand.** If you don't have a supplier, visit our online supplier locator at easystand.com/supplier-locator for assistance in finding a EasyStand supplier near you.
- 3. Trial the standing equipment** by gathering your team (therapist, supplier, caregiver & yourself) & making arrangements with your local supplier or EasyStand rep (your therapist may also help arrange this).
 - If you are seeking funding through private or public payers, your therapist will document the trial process (this will be needed for justification to your payers).
 - If you are paying for the stander yourself, place an order with your supplier after the product trial. Your supplier will deliver and set up the stander for you.
- 4. Normally, your therapist will write the letter of medical necessity/justification** including the trial process, with your physician co-signing the letter. For the best results, the initial letter should be clear and concise to avoid having to write additional letters. Go to easystand.com/lmn for a LMN checklist and samples of successful letters.
- 5. The letter is given to your supplier**, who will submit for prior authorization from your funding sources.
- 6. If your prior authorization is denied, you have the right to appeal the denial.** At easystand.com/appeals you will find resources to assist you through the appeal process or offer alternative funding sources. Remember, a denial is not a brick wall, just a road block. Many standers have been paid for after one or more appeals.
- 7. Once your funding is approved, the stander is ordered.** It will be assembled, delivered and fitted for you by your supplier.